

TEDSTATES

XCHANGE COMMISSION ton, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

OMB Number: 3235-0123 Expires: February 28, 2010

Estimated average burden hours per response..... 12.00

> SEC FILE NUMBER **8**- 38016

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2007	AND ENDING Dece	mber 31, 2007
	MM/DD/YY		MM/DD/YY
A. REC	GISTRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: Minshall &	Company, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS 320 South Boston, Suite 825	SINESS: (Do not use P.O. Box 1	No.)	FIRM I.D. NO.
	(No. and Street)		
Tulsa	ОК	74103	
(City)	(State)	(Zip	Code)
		918- (Ar	RT 587-4467 ea Code – Telephone Numbe
	OUNTANT IDENTIFICA		
INDEPENDENT PUBLIC ACCOUNTANT v Hogan & Slovacek	vhose opinion is contained in thi	is Report*	
	(Name - if individual, state last, first,		
6120 S. Yale, Suite 1200	Tulsa	Mail Processing	74136-4228
(Address)	PROCESSED	Section)	(Zip Code)
CHECK ONE:	MAR 1 8 2008	FEB 282008	
Certified Public Accountant	MAN 1 ZOOO	•••	
☐ Public Accountant	THOMSON FINANCIAL	Washington, DC 101	
☐ Accountant not resident in Uni		ons.	
	FOR OFFICIAL USE ONL	Υ	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



OATH OR AFFIRMATION

I, _	Lori A. Smith	, swear (or affirm) that, to the best of
my	y knowledge and belief the accompanying f Minshall & Company, Inc.	inancial statement and supporting schedules pertaining to the firm of
of	December 31	, 20_07 , are true and correct. I further swear (or affirm) that
	ither the company nor any partner, proprie assified solely as that of a customer, except	tor, principal officer or director has any proprietary interest in any account
		Soi a. Smyl. Signature
		Chief Operating Officer
Thi	Notary Public Notary Public Is report ** contains (check all applicable to a facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholder.	Commission # Title 99017459 E Title 99017459 E Title Or OKLAHOLINIII
	 (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. 	ondition.
	 (f) Statement of Changes in Liabilities S (g) Computation of Net Capital. (h) Computation for Determination of Re 	ubordinated to Claims of Creditors. eserve Requirements Pursuant to Rule 15c3-3.
X	(j) A Reconciliation, including appropria Computation for Determination of the	n or Control Requirements Under Rule 15c3-3. te explanation of the Computation of Net Capital Under Rule 15c3-1 and the e Reserve Requirements Under Exhibit A of Rule 15c3-3.
⊠	consolidation. (I) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Re	and unaudited Statements of Financial Condition with respect to methods of port. quacies found to exist or found to have existed since the date of the previous audit
	•	

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements and Additional Information Together With Independent Auditors' Report

December 31, 2007 and 2006



CONTENTS

Independent Auditors' Report	1
Statements of Financial Condition	2
Statements of Income	3
Statements of Stockholder's Equity	4
Statements of Cash Flows	5
Statements of Changes in Liabilities Subordinated to Claims of General Creditors	6
Notes to Financial Statements	7
Additional Information:	
Independent Auditors' Report on Additional Information	9
Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 of the Securities and Exchange Commission	10
Computation for Determination of Reserve Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 of the Securities and Exchange Commission	11
Independent Auditors' Report on Internal Control	12

Hogan & Slovacek

A PROFESSIONAL CORPORATION CERTIFIED PUBLIC ACCOUNTANTS TULSA, OKLAHOMA

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Minshall & Company Inc.

We have audited the accompanying statements of financial condition of Minshall & Company Inc. (a wholly-owned subsidiary of Capital Advisors, Inc.) as of December 31, 2007 and 2006, and the related statements of income, stockholder's equity, cash flows, and changes in liabilities subordinated to claims of general creditors for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Minshall & Company Inc. as of December 31, 2007 and 2006, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Hogan & Slovacek

February 21, 2008

As of December 24		2007		2006
As of December 31,		2007	-	2006
ASSETS				
Cash	\$	181,325	\$	163,588
Prepaid expenses		413		415
Deferred income taxes		12,334		16,724
Deposits		555		1,408
TOTAL ASSETS	\$	194,627	\$	182,135
LIABILITIES AND STOCKHOLDER'S EQUITY LIABILITIES: Accrued expenses Due to parent company	\$	4,500 45,584	\$	4,500 16,518
Total liabilities		50,084		21,018
STOCKHOLDER'S EQUITY:				
Common stock, \$.01 par value; authorized 1,000				
shares; issued and outstanding 100 shares		· 1		1
Additional paid-in capital		115,608		115,608
Retained earnings		28,934		45 <u>,</u> 508
Total stockholder's equity		144,543		161,117
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	¢	194,627	\$	182,135

STATEMENTS OF INCOME		
For the Years Ended December 31,	2007	2006
OPERATING REVENUES:		
Commissions	\$ 123,385	\$ 132,942
Interest and dividends	8,814	1,854
Other income	35,000	-
Total Operating Revenues	167,199	134,796
OPERATING COSTS AND EXPENSES:		
Salaries	26,423	<u>.</u>
Payroll taxes	2,021	-
Professional fees	4,500	4,500
Administrative fee	12,000	12,000
Dues and subscriptions	129	210
Licenses and permits	5,580	3,054
Other	1,008	934
Contributions		18,872
Total Operating Costs and Expenses	51,661	39,570
INCOME BEFORE INCOME TAXES	115,538	95,226
PROVISION FOR INCOME TAXES	32,112	24,370
NET INCOME	\$ 83,426	\$ 70,856

STATEMENTS OF STOCKHOLDER'S EQUITY

For the Years Ended December 31, 2007 and 2006

	_	ommon Stock	-	Additional Paid-In Capital		Retained Earnings (Deficit)	-	Total Stockholder's Equity
BALANCE, December 31, 2005	\$	1	\$	115,608	\$	(25,348)	\$	90,261
Net income		-		-		70,856		70,856
Dividends				-	·	-		
BALANCE, December 31, 2006		1		115,608		45,508		161,117
Net income		-		-		83,426		83,426
Dividends		<u>-</u>		<u> </u>		(100,000)		(100,000)
BALANCE, December 31, 2007	\$	1	\$	115,608	\$	28,934	\$	144,543

STATEMENTS OF CASH FLOWS		
For the Years Ended December 31,	2007	2006
OPERATING ACTIVITIES:		
Net income	\$ 83,426	\$ 70,856
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Deferred income taxes	4,390	(2,835)
Changes in assets and liabilities -		
Prepaid expenses and deposits	855	(1,045)
Due to parent company	29,066	(6,467)
Net cash provided by operating activities	117,737	60,509
FINANCING ACTIVITIES:		
Dividends paid	(100,000)	-
Net cash used in financing activities	(100,000)	<u> </u>
NET INCREASE IN CASH	17,737	60,509
CASH, beginning of year	163,588	103,079
CASH, end of year	\$ <u>181,325</u>	\$ 163,588

STATEMENTS OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

Years Ended December 31, 2007 and 2006

The Company had no liabilities subordinated to claims of general creditors during the years ended December 31, 2007 and 2006

NOTES TO FINANCIAL STATEMENTS

December 31, 2007 and 2006

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business

Minshall & Company Inc. (the Company) was incorporated on May 14, 1987 as a broker/dealer in securities transactions and commenced operations on March 13, 1988. The Company is registered as a broker/dealer with the Securities and Exchange Commission and the Oklahoma Securities Commission and is a member of the Financial Industry Regulatory Authority. The Company is a wholly-owned subsidiary of Capital Advisors, Inc. (CAI) and is engaged only in a limited broker dealer business (mutual funds and/or variable annuities).

Management Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates.

Revenue Recognition

Commission income and expense related to client securities transactions are recorded on a trade date basis. 12b-1 fees are based on the average balance of the mutual fund held in customers accounts and are recorded on a monthly basis.

Income Taxes

The Company files consolidated tax returns with its parent, CAI. The Company computes its income tax provision based upon a tax allocation agreement with CAI, which provides for calculation of income tax on a stand-alone basis. The Company has recorded amounts owing or refundable under the agreement as a liability to or receivable from CAI. Deferred tax liabilities and assets are recognized for the tax effect of differences between the financial statement and tax bases of assets and liabilities. A valuation allowance is established to reduce deferred tax assets to estimated realizable amounts if it is more likely than not that a deferred tax asset will not be realized.

2. <u>STOCKHOLDER'S EQUITY AND RESTRICTION</u>

The Company is required by Oklahoma securities regulations and the Financial Industry Regulatory Authority to maintain a minimum net worth (as defined) of \$10,000 and \$25,000, respectively. At December 31, 2007 and 2006, the Company's qualified net worth was in excess of these required minimums.

3. INCOME TAXES

The provision for income taxes consists of:

	<u>2007</u>	<u>2006</u>
Taxes currently payable Deferred income taxes (benefit)	\$27,722 _4,390	\$27,205 <u>(2,835</u>)
	\$ <u>32,112</u>	\$ <u>24,370</u>

The tax effect of temporary differences related to deferred income taxes result primarily from tax differences in treatment of charitable contributions.

A reconciliation of income tax expense at the statutory rate to income tax expense at the Company's effective rate is shown below:

	<u>2007</u>	2006
Federal computed at the statutory rate	\$39,283	\$32,377
State income taxes - net of federal tax benefit	6,932	5,714
Rate differentials and other	(<u>14,103</u>)	(<u>13,721</u>)
	\$ <u>32,112</u>	\$ <u>24,370</u>

4. RELATED PARTY TRANSACTIONS

Certain directors of the Company are also directors of other entities with which the Company conducts transactions in the normal course of business.

The Company paid its parent (Capital Advisors, Inc.) an administrative fee of \$12,000 in each of 2007 and 2006. In addition, the Company received approximately \$17,000 and \$18,700 in 12b-1 fees from the mutual fund managed by Capital Advisors, Inc. during 2007 and 2006, respectively.

5. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET CREDIT RISK

As a securities broker, the Company is engaged in buying and selling mutual funds for a diverse group of institutional and individual investors at their discretion. All cash and securities are held directly at the mutual fund company or at the client's brokerage firm.

The Company's exposure to credit risk associated with nonperformance of customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets, which may impair the customer's ability to satisfy their obligations to the Company. The Company seeks to control the aforementioned risks by requiring customers to pay for security purchases at the time orders are placed, or maintain collateral with the client's broker in compliance with various regulatory requirements and the broker's internal guidelines.

Hogan & Slovacek

A PROFESSIONAL CORPORATION CERTIFIED PUBLIC ACCOUNTANTS TULSA, OKLAHOMA

INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION

To the Board of Directors Minshall & Company Inc.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The nature of our audit procedures is more fully described in our report on the basic financial statements. The accompanying additional information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Hogan & Slovarek

February 21, 2008

COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

As of December 31, 2007	
	-
Total stockholder's equity	144,543
Total nonallowable assets	13,302
Not conital hafara hairant an accurity nogitions	121 241
Net capital before haircut on security positions Haircut on securities	131,241
Trainout on Securities	
Net capital	131,241
Minimum dollar net capital requirement	25,000
Excess Net Capital	106,241
Total Aggregate Indebtedness	50,084
Percentage of Aggregate Indebtedness to Net Capital	38.16%
Reconciliation with Company's computation (included in Part IIA of Form X-17A-5 as of December 31, 2007):	
Net capital, as reported in Company's Part IIA (Unaudited)	
Focus Report \$	123,763
Audit adjustments to record net reduction of liabilities	7,478
	404.044
Net Capital Per Above \$	131,241
Total aggregate indebtedness, as reported in Company's	
Part IIA (Unaudited) Focus Report \$	57,562
Audit adjustments to record net reduction of liabilities	(7,478)
Total Aggregate Indebtedness Per Above \$	50,084

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

As of December 31, 2007

Minshall & Company Inc. is a limited business (mutual funds and/or variable annuities only) broker dealer, and therefore, is exempt from Rule 15c3-3 pursuant to paragaraph (K)(1)

Hogan & Slovacek

A PROFESSIONAL CORPORATION CERTIFIED PUBLIC ACCOUNTANTS TULSA, OKLAHOMA

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL

Fo the Board of Directors Minshall & Company Inc.

In planning and performing our audit of the financial statements and additional information of Minshall & Company Inc. (the Company) for the year ended December 31, 2007, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the Commission), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007, to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the Financial Industry Regulatory Authority and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specified parties.

Hogan & Slovacek

February 21, 2008

